

**WEBINAR SERIES • 2020**

**SEPARATING BUSINESS ENTERPRISE VALUE FROM REAL ESTATE VALUE**

**Date: Tuesday, December 15, 2020**

**Time: 11:00 am -12:00 pm (EST)**



Completion of this program entitles Appraisal Institute of Canada's designated members (AACI and CRA) to 1.0 CPD credits towards their Continuing Professional Development requirements—[www.aicanada.ca](http://www.aicanada.ca)



The Institute of Municipal Assessors will grant 1.0 CPD Learning credit(s) toward the Continuing Professional Development program upon completion of this Webinar- [www.theima.ca](http://www.theima.ca)

**FEE: \$50.00 for IMA/IPTI members**

**\$65.00 for non-members**

**PREAMBLE:**

BEV can have either a positive or negative effect on the value of real property; for example, the effect of a hotel brand. What is the value of the FF&E? Methods of identifying and separating the value of personal property and intangible business enterprise value from the real property value will be discussed as well as the appropriate determination of management fees and excess profits.

**WEBINAR LEADERS:**

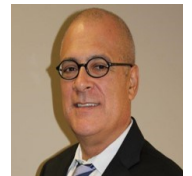
**John Glen, MA AACI FRICS M.I.M.A., Director, Research & Valuation Equitable Value Inc.**

John is a well known international lecturer who has specialized in valuation and property tax consulting relative to retail, office, shopping centres, hospitality properties, multi-residential, recreation and industrial facilities. He has worked in the Public Sector for Municipal & Provincial governments to assist in the development of and implement mass appraisal procedures for Ontario, Alberta, New Brunswick, Winnipeg and New York City. John has also worked as a private sector commercial appraiser specializing in real estate portfolio asset valuations for Private Real Estate Corporations, Insurance Companies, Pension Funds and REITs.



**Carlos Resendes, M.I.M.A., International Property Tax Institute**

Carlos has thirty-five years of property valuation, tax administration and senior management experience. Prior to joining IPTI, Carlos was VP Business and Innovation Services for the Property Valuation Services Corporation in Nova Scotia. He held several senior positions with MPAC including Senior Manager of commercial, industrial and multi-residential properties for the City of Toronto and Assessment Commissioner for the City of North York. He also served as Manager for the Revenue Department at the City of London Ontario.



**NOTE: ACCESS DETAILS WILL BE PROVIDED AFTER RECEIPT OF PAYMENT**

